



PENCO
CORPORATION

1503 West Stein Hwy.
Seaford, DE 19973

Check Out our Web Sites at:
www.pencocorp.com | www.elegantdesignsshowroom.com

Presort Std.
U.S. Postage
PAID
Columbia Sta., Ohio
Permit No. 54

1503 W. Stein Hwy.
Seaford, DE 19973
TEL: 302-629-7911
800-727-7362
FAX: 302-629-2601

9775 Longwoods Rd.
Easton, MD 21601
TEL: 410-820-6152
800-727-5862
FAX: 410-820-6187

820 Snow Hill Road
Salisbury, MD 21804
TEL: 410-742-8606
800-901-7362
FAX: 410-742-9263

121 Sandy Dr.
Newark, DE 19713
TEL: 302-738-3212
800-688-7362
FAX: 302-738-0916

37492 Oyster House
Rd.
Rehoboth Beach,
DE 19971
TEL: 302-227-9188
FAX: 302-227-9178

2000 S. Dupont Hwy.
Camden, DE 19934
TEL: 302-698-3108
877-727-9188
FAX: 302-698-3799

638 Marshall Street
Milford, DE 19963
TEL: 302-491-4094
FAX: 302-725-5927

Elegant Designs
Showroom
Seaford, DE 19973
TEL: 302-262-0020
TF: 877-262-0030



2026 TRAINING



LOOK INSIDE!

5 and under	1st Place	Marshall Walker	Age 5	Walker Plumbing
	2nd Place	Brody Taylor	Age 5	Paradise Plumbing Inc.
	3rd Place	Wren Lloyd	Age 4	Delfera & Son
6 and 7	1st Place	Sofi Shields	Age 6	Chesson Enterprises
	2nd Place	Austin Bunting	Age 7	F.A. Bunting Farms
	3rd Place	Emersyn Hitch	Age 7	Top Notch Plumbing Inc.
8 and 9	1st Place	Bella Washburn	Age 9	Mickeys Plumbing
	2nd Place	Demetrius Schrock	Age 8	Elvin Schrock & Sons
	3rd Place	Oakley Tiller	Age 8	Delmarva Water Solutions
10 to 12	1st Place	Kolton Young	Age 11	Wegman Brothers
	2nd Place	Emme Tiller	Age 10	Delmarva Water Solutions
	3rd Place	Adelynn Horsey	Age 10	David G. Horsey & Sons

Plumbing, Heating, Air Conditioning - Equipment & Supplies
Wholesalers of Quality Merchandise and Service

Now
Accepting



PENCO
CORPORATION



February 2026

CONGRATULATIONS!, to our December 2025 Coloring Contest Winners



LEARNING CENTER

1503 W. STEIN HIGHWAY, SEAFORD, DE 19973

March 19, 2026 | 8:00 AM - 3:00 PM

BASIC REFRIGERATION

Instructor: WALT MITCHELL

This full day class covers the physical principles of refrigeration and the refrigeration cycle. Students will be introduced to the components of the refrigeration system including compressors, condensers, expansion devices, evaporators, and refrigerants. Additionally, superheat and subcooling calculations will be discussed.

Cost: \$50

Max Seats: 20

March 26, 2026 | 8:00 AM - 3:00 PM

LOW VOLTAGE WIRING CLASS

Instructor: WALT MITCHELL

This full day session covers the setup and execution of 120 volt & 24 volt wiring, a foundational skillset for the HVAC professional. Bring basic hand tools including wire strippers and screwdrivers.

Cost: \$50

Max Seats: 20

April 2, 2026 | 8:00 AM - 3:00 PM

RHEEM HEAT PUMPS & AC UNITS

Instructor: DANA EDGELL

In this full day class, attendees will learn about the maintenance and service of Rheem outdoor units, the Econet thermostat, as well as the Rheem contractor app, which is essential to the operation of Rheem's Endeavor equipment line.

Cost: \$100

Max Seats: 20

Rinnai®



To sign up for a training class, visit...

WWW.PENCOCORP.COM/LEARNING-CENTER.HTM

1. All Rheem classes hours can be applied to Rheem Dealer Training requirements
2. Lunch provided at all classes
3. All classes to be held at Seaford Branch

April 9, 2026 | 8:00 AM - 3:00 PM

RINNAI SENSEI TANKLESS LEVEL 2, 3

Instructor: MARK BERTRAM

Rinnai's highest-level service class. This is a full day hands-on session that covers installation, setup, operation, service, and troubleshooting of Rinnai's condensing tankless water heaters.

Cost: \$50

Max Seats: 20

April 23, 2026 | 8:00 AM - 3:00 PM

RHEEM DUCTLESS

Instructor: Jason Matthews

In this full day class, attendees will learn about Rheem ductless system design & application, installation best practices, system setup, service & diagnostics, and maintenance.

Cost: \$100

Max Seats: 25

April 30, 2026 | 8:00 AM - 3:00 PM

RINNAI NON-CONDENSING TANKLESS LEVEL 2, 3

Instructor: MARK BERTRAM

Rinnai's highest-level service class. This is a full day hands-on session that covers installation, setup, operation, service, and troubleshooting of Rinnai's non-condensing tankless water heaters.

Cost: \$50

Max Seats: 20

REGISTER TODAY!

www.pencocorp.com | www.elegantdesignsshowroom.com