



**PENCO IS NOW STOCKING
RHEEM COMMERCIAL AIR***

WHY RHEEM COMMERCIAL AIR FROM PENCO?

Broad Product Lineup

Innovative Rheem products offered in A/C, G/E, and Heat Pump styles, capacities ranging from 3 - 30 tons. We have the right choice for a wide range of commercial applications.

**Select Models in Stock.*

Application Flexibility

Rheem products are uniquely engineered to deliver site flexibility, serviceability, and ease of use.

Innovative Technologies

Packed with patented and exclusive technologies like our patented Velocifin™ gas heat exchanger and the Rheem PLUSONE® Humididry™, Rheem products meet the needs of today's most demanding customers.

Penco Support

With best-in-class training & tech support, you can count on your local team at Penco to have your back.

- Commercial Split Classic® Series Heat Pump
- Commercial Renaissance™ Packaged
- Commercial Resolute™ Packaged

ASK US ABOUT
OUR NEW STOCK
OFFERING OF 5-10
TON COMMERCIAL
EQUIPMENT!

**Contact your Penco Sales
Representative for more information.**

Let's get to work together, on your next commercial project!



**PENCO
CORPORATION**

1503 West Stein Hwy.
Seaford, DE 19973

Check Out our Web Sites at:
www.pencocorp.com | www.elegantdesignsshowroom.com

Presort Std.
U.S. Postage
PAID
Columbia Sta., Ohio
Permit No. 54

1503 W. Stein Hwy.
Seaford, DE 19973
TEL: 302-629-7911
800-727-7362
FAX: 302-629-2601

9775 Longwoods Rd.
Easton, MD 21601
TEL: 410-820-6152
800-727-5862
FAX: 410-820-6187

820 Snow Hill Road
Salisbury, MD 21804
TEL: 410-742-8606
800-688-7362
FAX: 410-742-9263

121 Sandy Dr.
Newark, DE 19713
TEL: 302-738-3212
800-688-7362
FAX: 302-738-0916

37492 Oyster House Rd.
Rehoboth Beach,
DE 19971
TEL: 302-227-9188
FAX: 302-227-9178

2000 S. Dupont Hwy.
Camden, DE 19834
TEL: 302-690-3108
877-727-9188
FAX: 302-698-3799

638 Marshall Street
Milford, DE 19963
TEL: 302-491-4094
FAX: 302-725-5927

Elegant Designs
Showroom
Seaford, DE 19973
TEL: 302-262-0020
TF: 877-262-0030

Seabysville
38488 DuPont Blvd.
Seabysville, DE 19975
TEL: (302) 524-8401

BEAT THE HEAT

Come in and see what's new at our ELEGANT DESIGNS SHOWROOM



Seaford Location will be **CLOSED**
Saturday, September 5th.

All Penco locations will be **CLOSED**
Monday, September 7th, in observance
of Labor Day.



Elegant Designs + Hometown Service

August 1-31, 2026



**PENCO
CORPORATION**

The weather
may be **hot**,
- but -
the training at
PENCO
- is even -
HOTTER!

**FALL 2026
TRAINING SCHEDULE
INSIDE**

Plumbing, Heating, Air Conditioning - Equipment & Supplies
Wholesalers of Quality Merchandise and Service

Now
Accepting





LEARNING CENTER

FALL 2026 TRAINING SCHEDULE

DATE	CLASS	DESCRIPTION	TRAINER	PRICE	MAX SEATS	TIME
9/17/2026	Beckett Oil Burner Training	In this half day class, attendees will learn about Beckett residential oil burner set-up, operation, service, and troubleshooting.	Curtis Martin	\$50	20	8:00am- 12:00pm
10/1/2026	Basic Refrigeration	This full day class covers the physical principles of refrigeration and the refrigeration cycle. Students will be introduced to the components of the refrigeration system including compressors, condensers, expansion devices, evaporators, and refrigerants. Additionally, superheat and subcooling calculations will be discussed.	Walt Mitchell	\$50	20	8:00am- 3:00pm
10/15/2026	Rinnai Sensei Tankless Level 2,3	Rinnai's highest-level service class. This is a full day hands-on session that covers installation, setup, operation, service, and troubleshooting of Rinnai's condensing tankless water heaters.	Mark Bertram	\$50	20	8:00am- 3:00pm
10/22/2026	Rheem 90% Gas Furnace	In this full day class, attendees will learn about installation, setup, operation, and troubleshooting of Rheem's 90%+ efficient gas furnace with Bluetooth board, as well as Econet thermostat, and the contractor app, which is essential to the operation of Rheem's Endeavor equipment line.	Dana Edgell	\$75	25	8:00am- 3:00pm
10/29/2026	Rinnai I-Series Boiler Level 2,3	In this full day, hands-on session, attendees will learn about installation, setup, operation, service, and troubleshooting of Rinnai's I-Series condensing boiler.	Mark Bertram	\$75	20	8:00am- 3:00pm
11/12/2026	Peerless Boiler Training	In this full day, hands-on live-fire training session, students will get to know the inner workings of boilers and water heaters in the classroom and the Peerless interactive Training Trailer. Topics covered include Basic Hydronics, the Color of Water, and Domestic Hot Water, while providing problem solving tips and detailed discussions of system issues.	Gerry Hogan	\$125	20	8:00am- 3:30pm

1. ALL RHEEM CLASSES HOURS CAN BE APPLIED TO RHEEM DEALER TRAINING REQUIREMENTS
2. LUNCH PROVIDED AT ALL CLASSES; ALL CLASSES TO BE HELD AT SEAFORD BRANCH
3. TO SIGN UP FOR CLASS, PLEASE VISIT <https://www.pencocorp.com/learning-center.htm>
4. CLASSES WILL OPEN FOR REGISTRATION 30 DAYS PRIOR TO CLASS DATE
5. CANCELLATIONS WITHIN 14 DAYS OF CLASS DATE WILL NOT BE REFUNDED

PENCO CORP TRAINING TRAINING HAS NEVER BEEN MORE IMPORTANT...

At Penco Corp., we're committed to your success. In addition to providing quality products and unmatched service, we offer best-in-class training resources that help you stay on top of current and changing technologies.

**LEARN MORE
ABOUT THE PENCO
LEARNING CENTER.**

